



Te Mahi Ngātahi:

# Working Collaboratively with Mana Whenua

*Tūwhitia Te Hopo, Mairangatia Te Angitu*

*Feel The Fear... And Do It Anyway!*



**Hīkoi te kōrero**





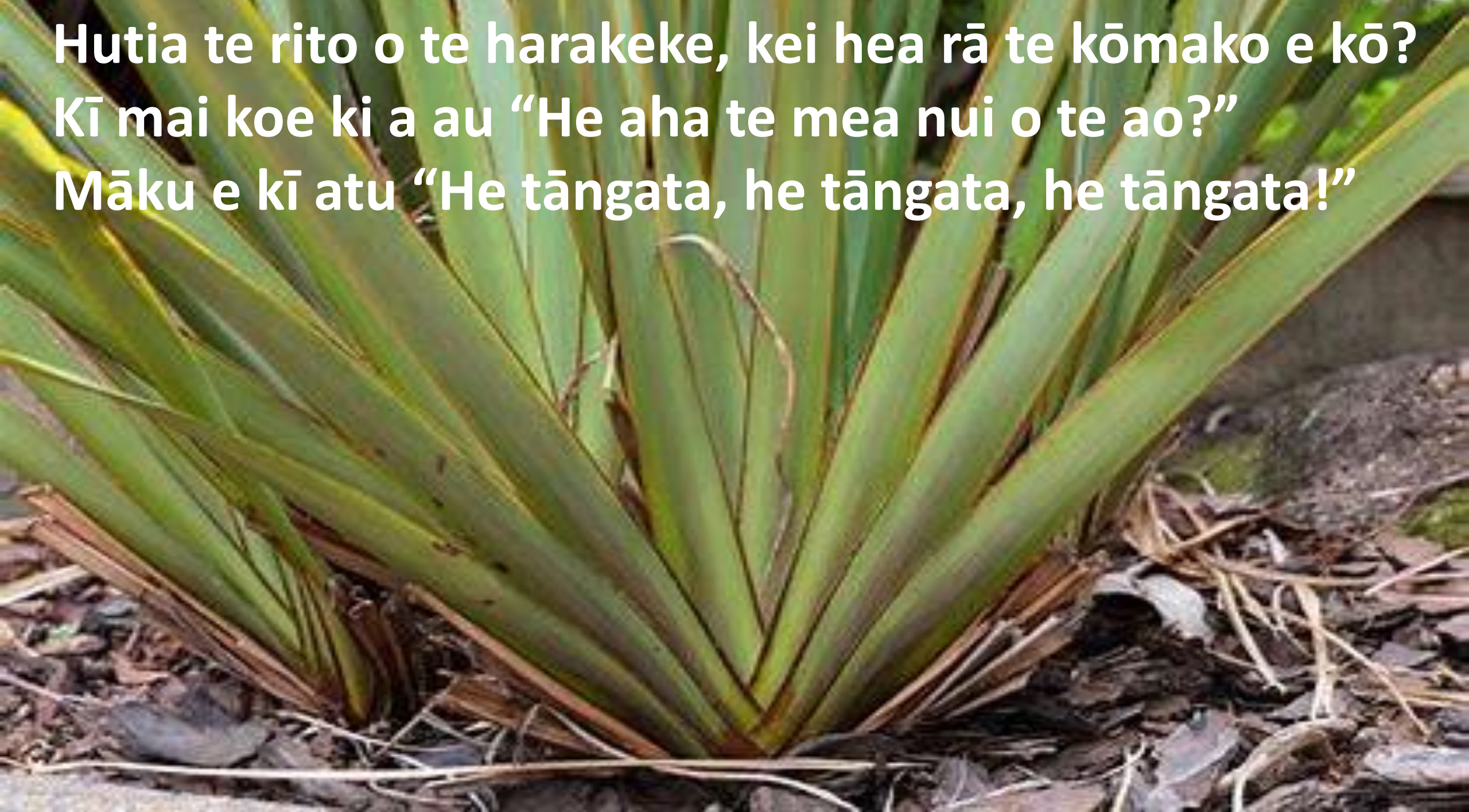
A collection of various colorful sneakers is displayed. Some are placed on wooden steps in the background, while others are on a grey carpeted floor in the foreground. The sneakers feature a variety of color schemes, including white with yellow/orange accents, blue with white accents, pink with yellow accents, and bright pink with orange accents. The text 'Hīkoi te kōrero' is overlaid in black on the top right, and 'Be genuine' is overlaid in yellow on the bottom left.

**Hīkoi te kōrero**

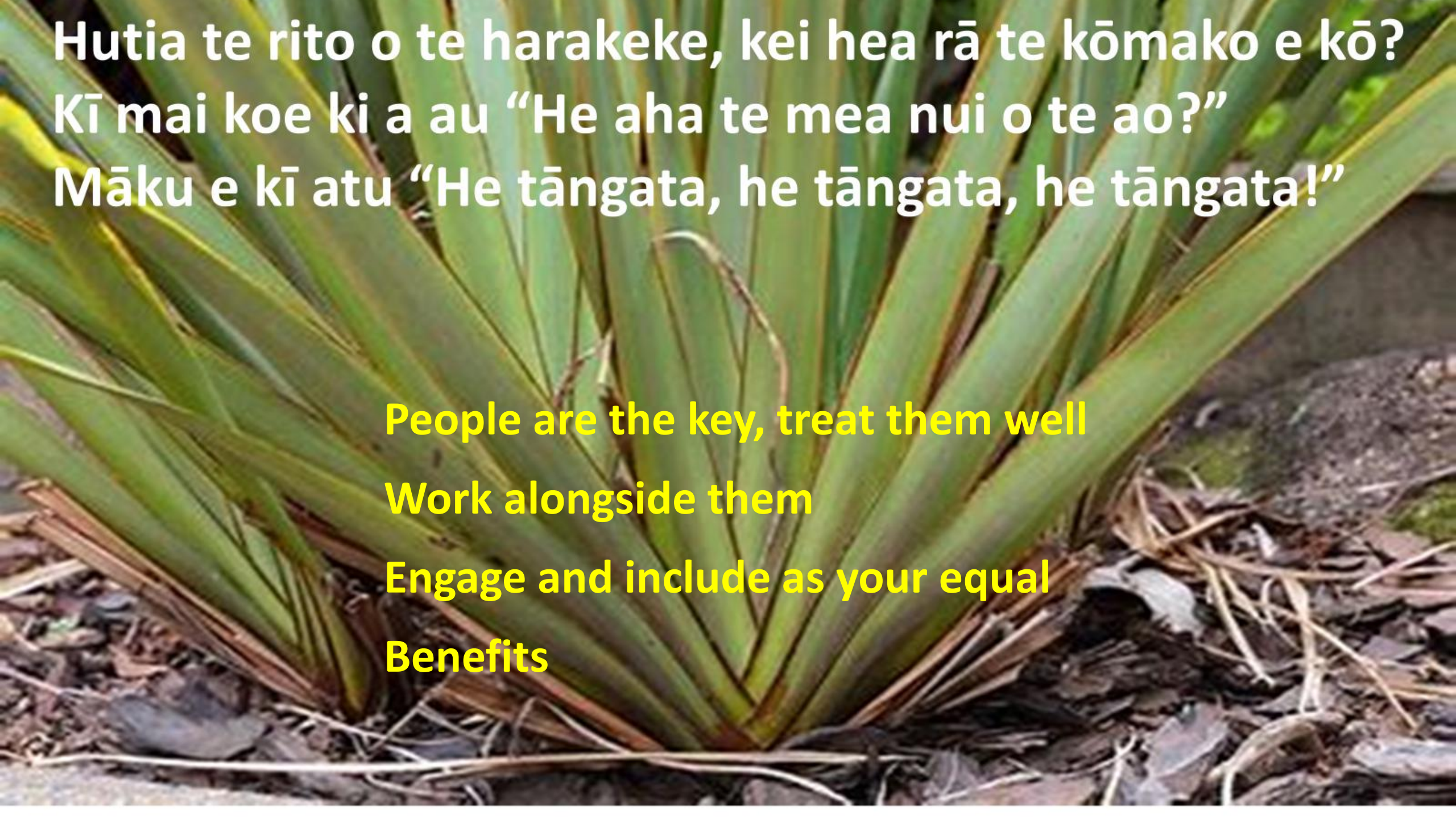
**Be genuine**



Hutia te rito o te harakeke, kei hea rā te kōmako e kō?  
Kī mai koe ki a au “He aha te mea nui o te ao?”  
Māku e kī atu “He tāngata, he tāngata, he tāngata!”







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**People are the key, treat them well**

**Work alongside them**

**Engage and include as your equal**

**Benefits**



Ehara taku toa i te toa takitahi  
Engari he toa takitini





**Ehara taku toa i te toa takitahi  
Engari he toa takitini**

- **Develop the “teamwork”**
- **No one can do it alone**
- **You achieve much more as a team with mana whenua**



**Mā pango mā whero ka oti ai te mahi**







# Mā pango mā whero ka oti ai te mahi

**Cooperation and collaboration**

**Inclusion**

**Respect**

**Action**





**Mā pango mā whero ka oti ai te mahi**

**Include Mātauranga Māori  
Cultural narratives  
Develop shared vision**





Aroha ki te tangata, ahakoa ko wai, ahakoa nō hea



Compassion and consideration of input  
Value engagement with mana whenua  
Meet the costs involved  
Open and honest approach



Aroha ki te tangata, ahakoa ko wai, ahakoa nō hea





Ka whati te tai, ka pao te tōrea





**Consult early in the process**

**Don't waste the  
opportunity**

**Ka whati te tai, ka pao te tōrea**





Me he manawa tītī



**Strength, Leadership,  
Resilience**

**Strong cultural leadership**



**Me he manawa tītī**



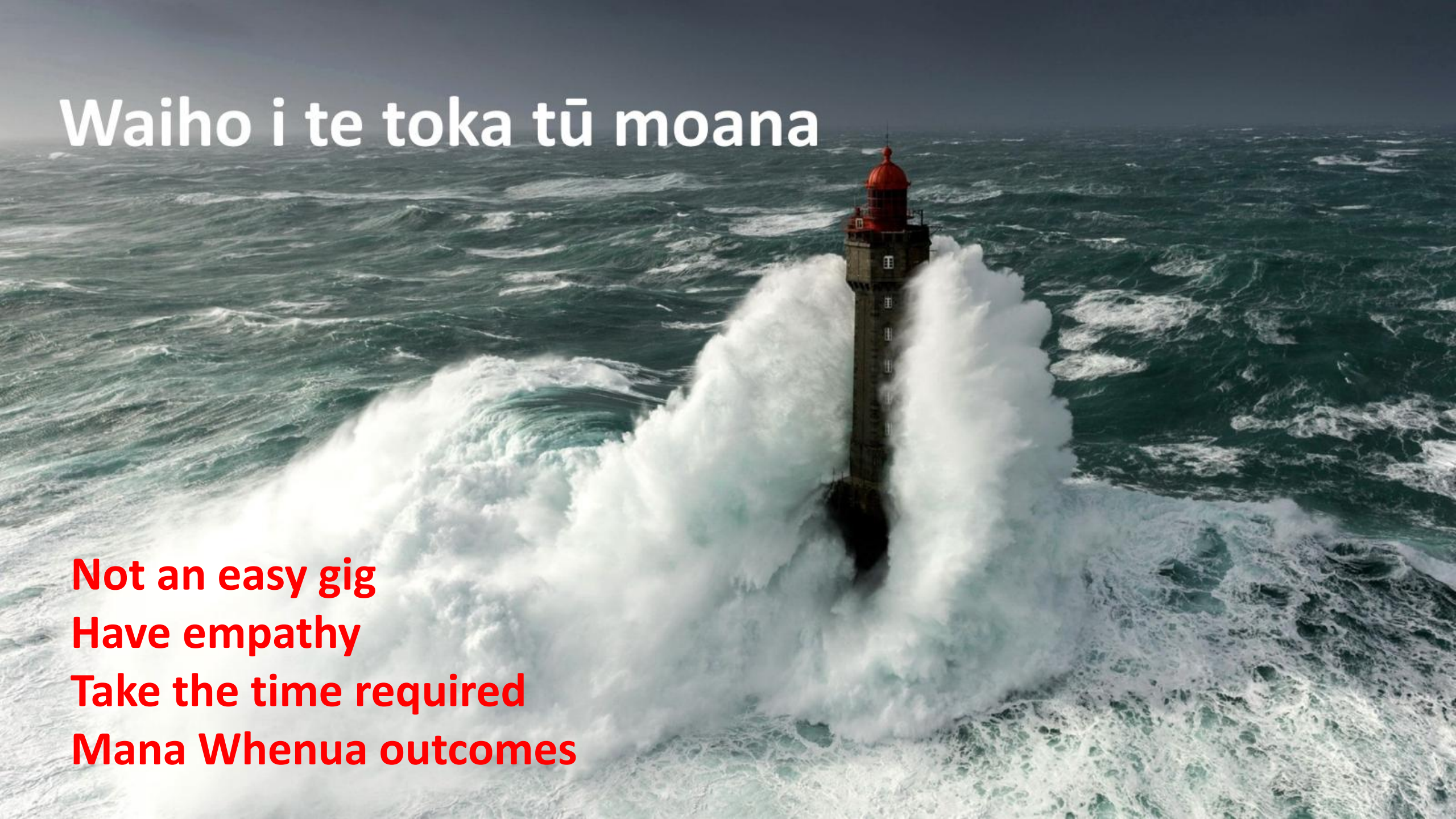
Waiho i te toka tū moana





# Waiho i te toka tū moana

**Not an easy gig  
Have empathy  
Take the time required  
Mana Whenua outcomes**



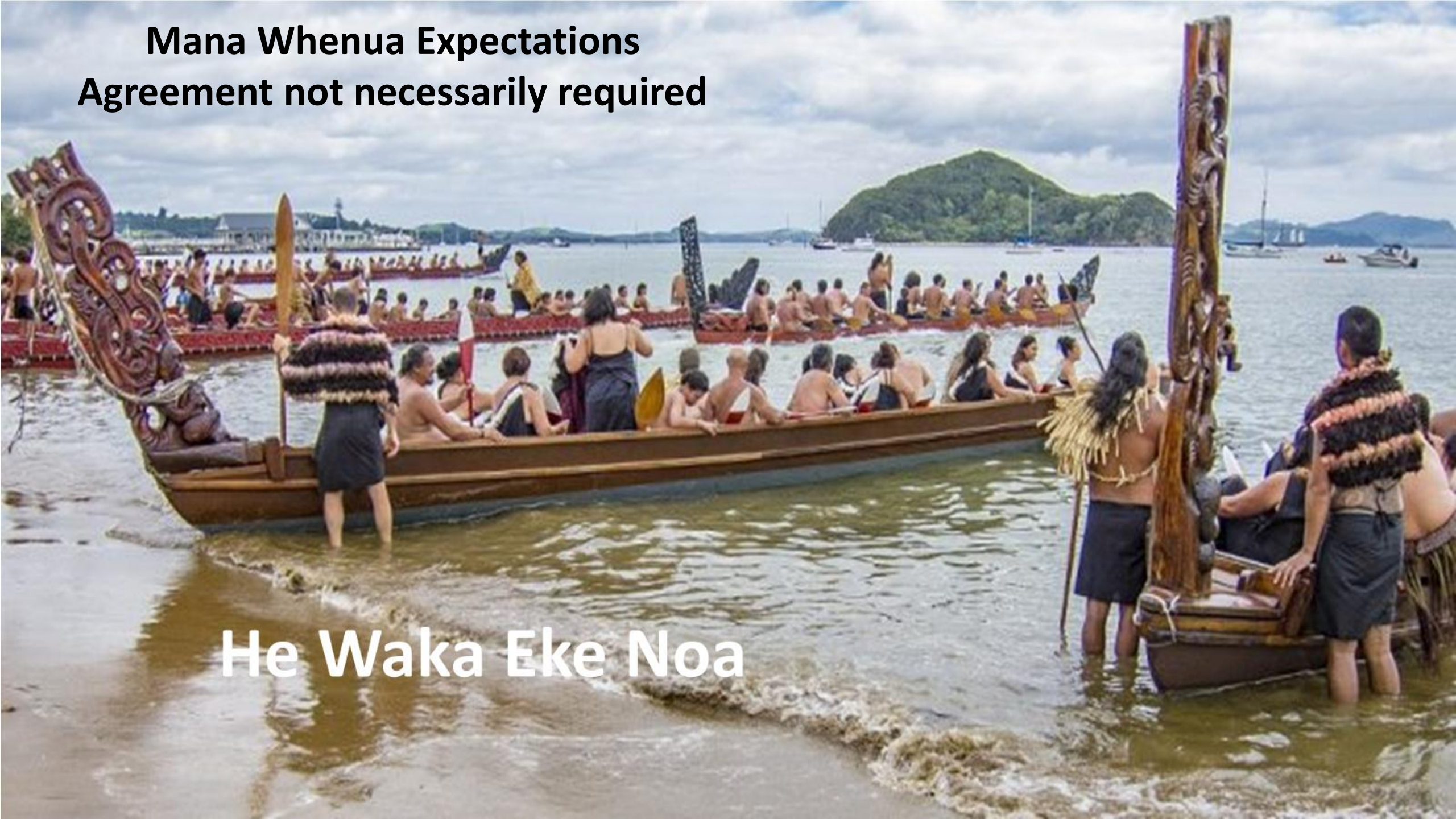




He Waka Eke Noa



**Mana Whenua Expectations  
Agreement not necessarily required**



**He Waka Eke Noa**



**Tūwhitia te hopo,  
mairangatia te angitū!**